

Senior Category Manager (pMDI/DPI)



Department: IMS - Procurement

Reports To: Associate Director, Procurement

Location: Chippenham (Preferred)

Band: D

Level: P4

Why

Job Summary:

- Establish supplier base for pMDI/DPI products contributing >\$200m/yr sales for Vectura (Flutiform). Key spend areas include actuators, valves, cans, moulded device parts).
- Project manage supplier/CMO change initiatives and collaborate with relevant functions

What

Principal Accountabilities:

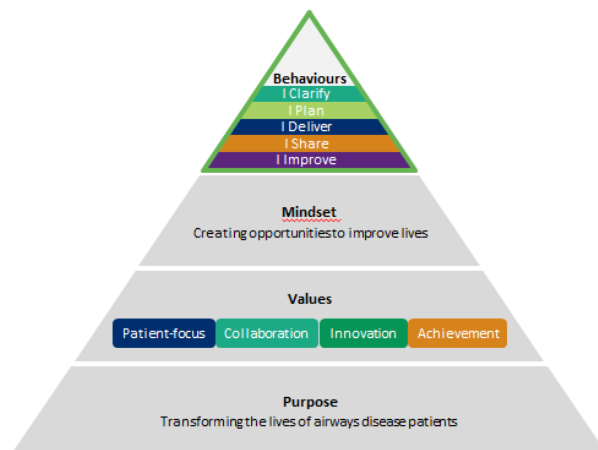
- Lead the development, management and implementation of sourcing strategies
- Strategies to cover Assurance of Supply, Quality, Service, Cost and Innovation
- Lead cross functional sourcing teams to establish effective supply chains
- Lead strategic supplier relationships & negotiate supply agreements
- Lead implementation of category risk mitigation plans
- Form strong partnerships with Vectura business partners & suppliers
- Ensure business continuity plans are in place for critical spend areas
- Support business in times of supply interruption (escalation from routine supply)
- Develop & deliver a pipeline of cost saving projects to cover 3-5 year horizon
- Be aligned to all VR/VT/PP Industrialisation projects and be single point of contact
- Issue & manage RFQs/tenders (with support, where applicable, from the technical team)

Job Descriptions only reflect 80% of a role, and are not an exhaustive list of duties. You are expected to carry out other activities that are within the scope of the role.

How

Our culture

Our behaviours



I clarify, by asking appropriate questions, setting clear priorities, demonstrating openness to new ideas and adapting the way I communicate to make sure I'm understood.

I plan, by creating clear actions, considering past learnings, identifying key milestones and stakeholders and revising the plan to address risks and opportunities.

I deliver, by agreeing defined dates and times for my commitments, completing tasks on time to the required standard, adapting to unforeseen circumstances and helping others to achieve our goals.

I share, by considering the needs of others in how I communicate, explaining the reasons behind my decisions, testing and challenging and sharing my learnings for the benefit of others.

I improve, by giving and seeking constructive feedback, taking actions from the feedback received and seeking out opportunities to learn.

Context	Interfaces:	
	<u>Internal</u>	<u>External</u>
	<ul style="list-style-type: none"> • Supply chain functions • Device & Pharma Development • Clinical Operations • Finance • Quality • Legal 	<ul style="list-style-type: none"> • Tier 1, 2 & 3 suppliers • Contract Manufacturing Organisations (CMO)
Scope:		
<u>Financial</u> (impact/budget)	<u>People</u> (Direct/Indirectly Manage)	<u>Resources</u> (Equipment/Facilities)
<ul style="list-style-type: none"> • Manage significant external spend • Support CMO spend £30m • Manage supplier capex • Develop saving projects for category • Carry out supplier benchmarking activity and total cost analysis for category 	<ul style="list-style-type: none"> • No direct reports • Matrix management structure working with business functions to agree and influence strategy. 	<ul style="list-style-type: none"> • Laptop PC • Mobile phone
Environment:		
<u>Work</u> (Office, Home ...)	<u>Travel</u> (% of time away from prime site)	<u>Hours</u> (Office, Shift, etc)
<ul style="list-style-type: none"> • Office 	<ul style="list-style-type: none"> • Min 30% 	<ul style="list-style-type: none"> • 37hrs
Education & Experience	(Specify desired/preferred qualifications and experience)	
	<ul style="list-style-type: none"> • Educated to Degree level • Preferably CIPS qualified • Minimum 5 years relevant Procurement experience • Considered subject matter expert for Category being managed • Strong commercial acumen, forming win-win partnerships with others • Market intelligence of category being managed, providing analysis and concise updates to key stakeholders. • Strong negotiation skills • Knowledge of relevant supply markets in Pharma environment • Demonstrates networking & influencing skills • Possesses a clear understanding of risk management • Team management experience preferred • Track record on achieving year on year cost reductions • Experience in setting up and negotiating supply agreements. • Expertise in manufacturing processes • Project and Change management experience • Good verbal and written communication skills • Proven to thrive in a fast paced environment 	