

BoAML Global Healthcare Conference

London, September 2013

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Early history of Vectura



Validating the technology platform via partnerships

- ✔ 1999 - Core business founded at the University of Bath, UK
- ✔ 2002 - UK headquarters moved to Chippenham, Wiltshire, UK
 - Acquisition of Aspirair[®] technology and device development group
- ✔ 2004 - Listed on London Stock Exchange (LSE:VEC) – AIM
- ✔ 2005 - Out-licensing of NVA237 to Novartis
- ✔ 2006 - Institutional placing raising £45m
 - Inhaler technology licensing deal with Boehringer Ingelheim
 - VR315 combination asthma drug deals for EU and US with Sandoz

Second phase of Vectura's history



From drug delivery to inhaled product development

2007 - Acquisition of Innovata

- Delivering critical mass in inhalation product, technologies and capabilities
- Listed on official main LSE market in July 07
- Second combination asthma drug deal for EU (VR632) with Sandoz

2010 - Sandoz returns VR315 in US

- GSK formulation agreement signed

2011 - New partner signed for VR315 in US

Recent history of Vectura



Product focus taps into growing revenue streams

- 2012 – Seebri[®] Breezhaler[®] approved in EU and Japan
- 2013 – New JV established in China (Kinnovata)
 - Leverages technology platform in cash efficient manner
 - Ultibro[®] Breezhaler[®] recommended for approval in EU & Japan
 - GSK deal delivers new royalty stream upon commercialisation
 - Breo[®] Ellipta[®] & Anoro[®] Ellipta[®]



Marketed & late-stage respiratory programmes licensed to Novartis

- Seebri® Breezhaler® (glycopyrronium bromide, NVA237) launch underway in EU & Japan
- Two late-stage, branded, investigational assets: NVA 237 (US) & QVA149 (EU/Japan/RoW/US)
- Comprehensive development programmes for both drugs fully funded by Novartis



Late-stage pipeline encompasses both branded & generic respiratory drugs

- QVA149 recommended for approval in Europe and Japan
- Approval expected before year-end
- Three generic programmes underway; FDA guidelines a positive step



JV in China announced on 13 May 2013

- Access to fast growing Asian respiratory markets
- No cash outlay; leveraging our entire asset base



Strong balance sheet with £70.1m in cash

- Supported by existing royalty streams and additional near-term milestone payments
- New growing royalty streams starting
- Complimented by a disciplined approach to cost control

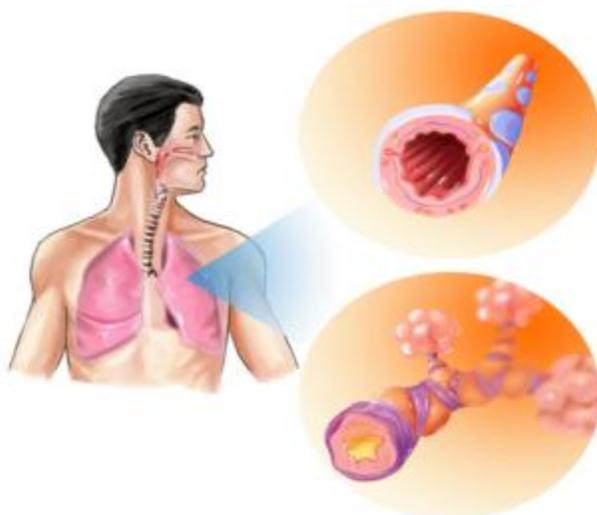
Branded Respiratory Products

Bronchodilators in COPD

✓ Make breathing easier by relaxing the muscles in the lungs and widening the airways

✓ Two types of bronchodilators:

- Short-acting bronchodilators – which provide short-term relief from breathlessness
- Long-acting bronchodilators – which have longer-lasting effects



✓ Novartis' Seebri® Breezhaler® is a long acting bronchodilator (LAMA)

- Glycopyrronium bromide is the active agent
- “Counteracts bronchoconstriction”
- Second OD drug on EU & Japan markets

✓ Ultibro® Breezhaler® (QVA149) contains glycopyrronium bromide and another long acting bronchodilator (LABA)

- LABA drug acts via different mechanism
- LABA drugs promote bronchodilation directly

✓ The LABA/LAMA combination is synergistic

- Analysts expect Novartis' QVA149 to be first to market in EU & Japan

- ✔ **Once-daily maintenance bronchodilator treatment for COPD licensed to Novartis**
 - Market suggests that LAMAs as monotherapy are here to stay
 - Analysts expect class to be worth c. \$6bn by 2021

- ✔ **Approved in EU, Japan, Australia, Canada and seven other countries**
 - Market roll out is underway by Novartis
 - Launched in several countries including Germany, UK, Ireland & Japan*

- ✔ **NVA237 comprehensive Phase III clinical trial programme for US**
 - Being undertaken by Novartis
 - US filing expected Q1 2014

QVA149 (Ultibro[®] Breezhaler[®])



Once-daily, fixed-dose LAMA/LABA combination

- ✔ Component drugs and device already approved for COPD*
 - Indacaterol maleate - Onbrez[®] Breezhaler[®]
 - Glycopyrronium bromide - Seebri[®] Breezhaler[®]
- ✔ CHMP positive opinion for Europe received in July 2013
 - Marketing authorisation possible within 3 months
- ✔ Japanese regulator endorses QVA149 for approval in August 2013
 - Marketing authorisation possible within 4-6 weeks
- ✔ Novartis expected to file in US by end 2014
- ✔ Comprehensive COPD registration trial programme undertaken by Novartis (IGNITE)
- ✔ Factors expected to drive use of LAMA/LABA combinations:
 - Significantly improved bronchodilation
 - Combining bronchodilators already adopted by GOLD guidelines as an alternative treatment option
 - Increasing concern over the appropriate use of ICS in COPD

* In EU & Japan
Onbrez[®] Breezhaler[®] and Seebri[®] Breezhaler[®] are registered trademarks of Novartis AG

Vectura's licence agreement with GSK

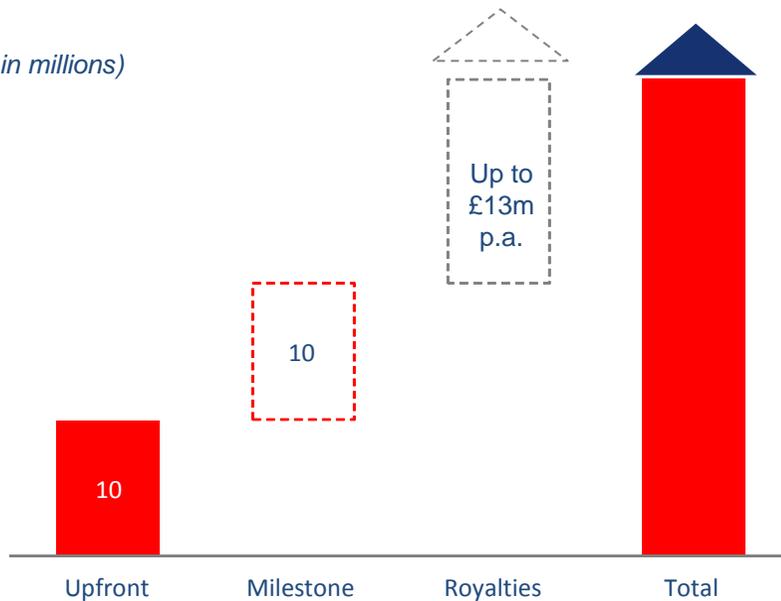


Monetising Vectura's IP

GSK (August 2010)

- Licensing of Vectura's drug formulation patents in relation to two late stage development compounds

(£ in millions)



No additional investment required to generate these returns

Vectura invests approx. £2m per annum on its patent portfolio

Various patents covered by the license and option to license agreement have expiry dates extending from 2016 - 2025

Attractive returns from IP portfolio and know-how

Generic Respiratory Products

Respiratory generics

Vectura's franchise



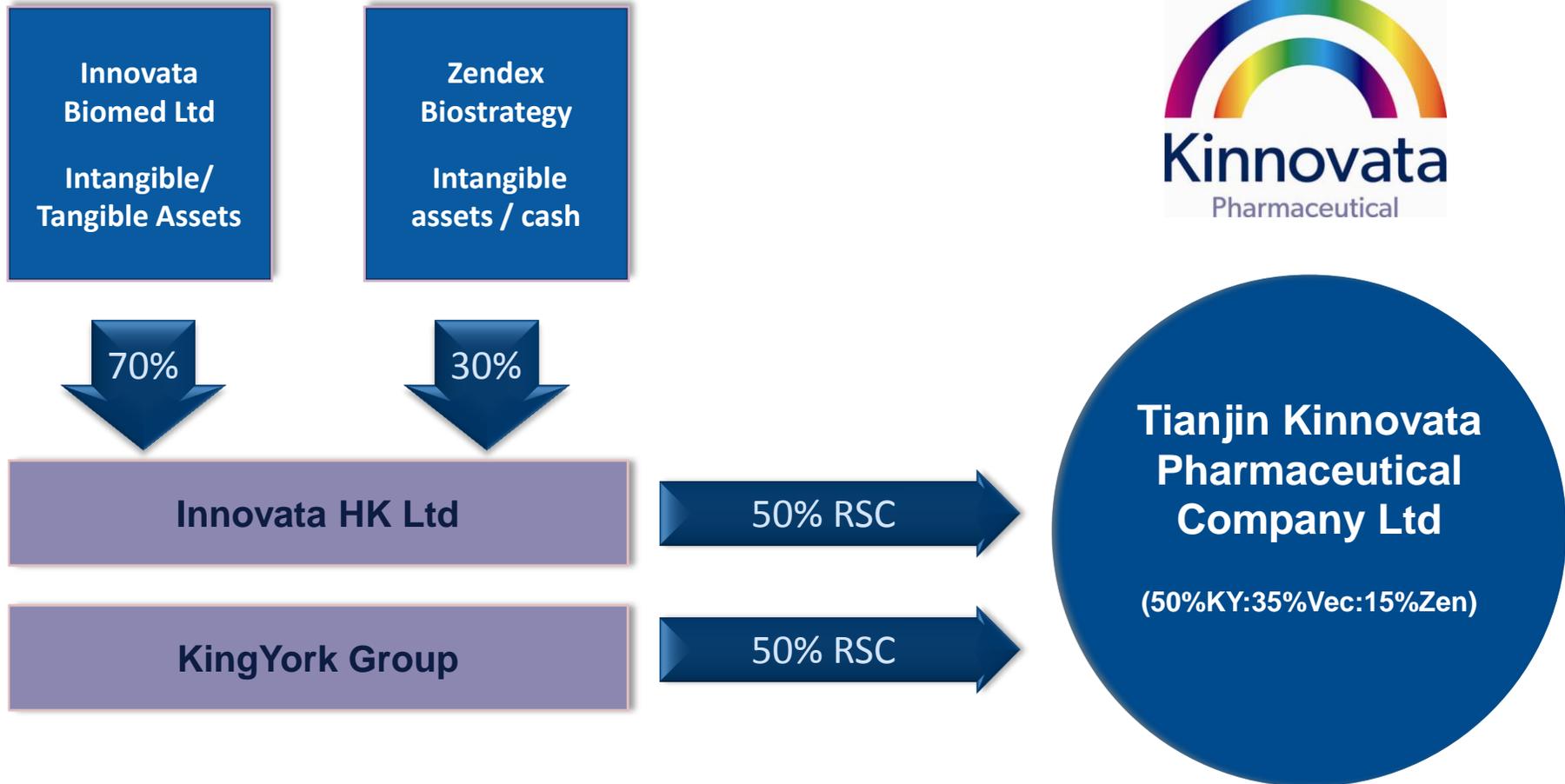
- ✔ **Understanding of complex regulatory requirements**
 - Significant interaction with regulators, particularly the EMA and FDA
- ✔ **Focus on high-value, non-commodity products**
 - VR315 - Licensed in EU/RoW (Sandoz) and in US (undisclosed partner)
 - FDA guidelines positive for companies developing “substitutable products”
 - VR632 - Licensed in EU (Sandoz)
- ✔ **VR506 - Development on-going; strong out-licensing candidate**
 - Two international, multi-centre clinical trials underway in mild-moderate and moderate-severe asthma
 - Trial 002: 374 patients; recruitment complete; expected read-out during Q4,13
 - Trial 004: 174 patients; recruitment complete; expected read-out during H1,14
- ✔ **Delivery device technology - competitive product design**
 - Performance engineered to match brand-leaders
 - Easy-to-use utilising an inexpensive, minimalist design
 - Accurate, reproducible dosing through excellent protection of the powder formulation



Emerging Markets

Kinnovata

A Joint Venture in China



Kinnovata – Vectura's contribution



- ✓ **Intangible assets (to the value of RMB 95m)**
 - Worldwide rights to Clickhaler® technology and Asian rights to Duohaler® technology
 - Access to Vectura's approved European Clickhaler® regulatory dossiers
 - Inhaled corticosteroids ("ICS")
 - *Budesonide & beclomethasone*
 - Long- and short-acting beta-2 agonists
 - *formoterol & salbutamol*

- ✓ **Fixed assets (to the value of RMB 45m)**
 - Clickhaler® manufacturing facility including automated assembly line
 - Duohaler® pilot scale manufacturing facility
 - Filling equipment

- ✓ **Final local government approval expected in late 2013/early 14**

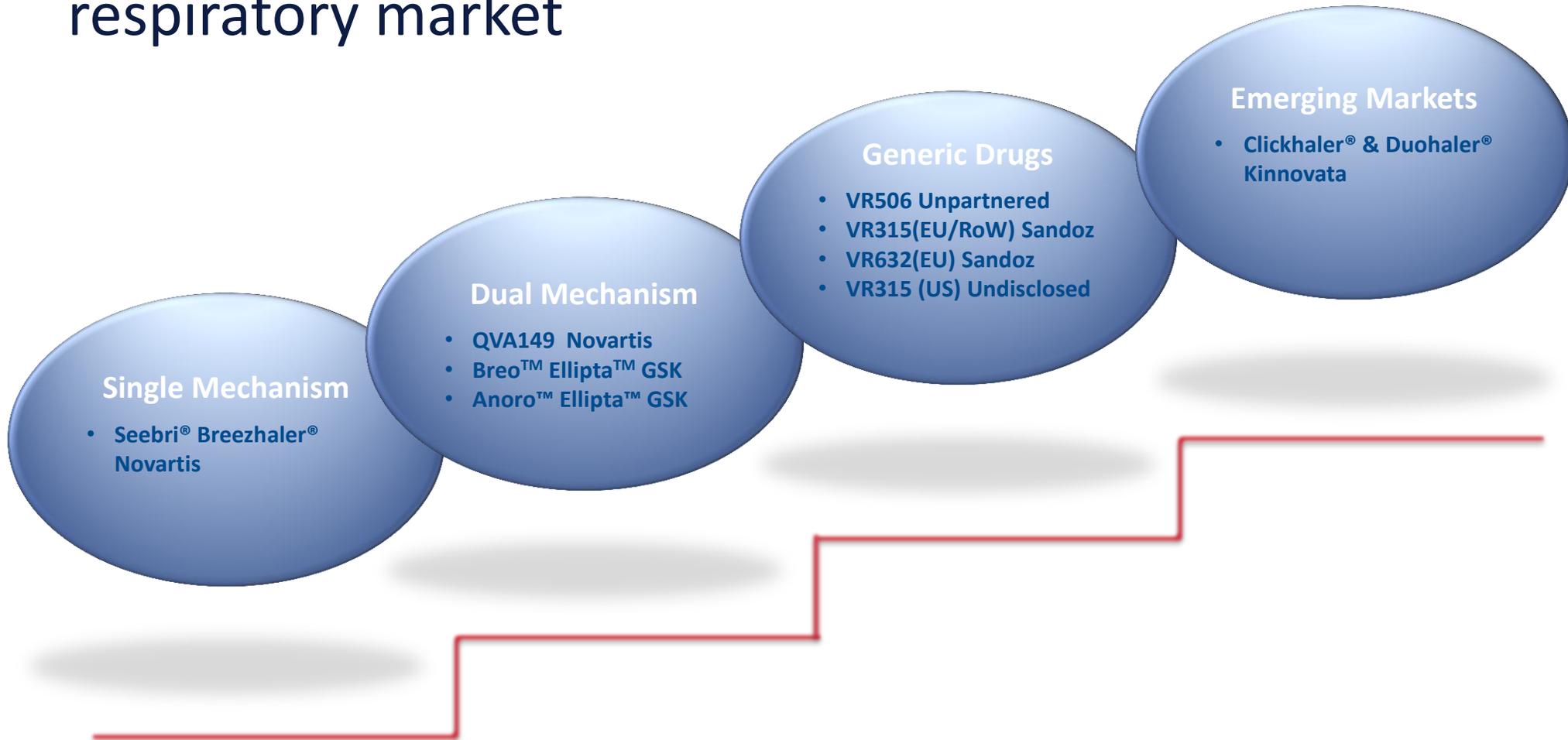
Opportunity in asthma and COPD



- ✓ Chinese asthma market alone grew >20% 2006-2011 and valued at >\$1.7bn
- ✓ Initial pipeline will target active drugs that currently account for over 50% of this market
- ✓ Expectations of up to five drugs on the market in medium term
 - Sales potential estimates vary for individual products
- ✓ Status and next steps
 - Asmasal[®] file submitted to SFDA earlier this year
 - Enable Kinnovata to gain an import license for salbutamol in Clickhaler[®]
 - Clinical trial go-ahead expected by end 2013
 - Establish local development and manufacturing
- ✓ Value to Vectura is realised both short-term and long-term
 - Share in associate
 - Mid-single digit royalty on sales

Summary and Outlook

Vectura's current position in the respiratory market



Technology Platform Underpins Product Focus

Summary



Business Model

- Business model has been successfully validated
- License agreements include Novartis, Sandoz, BI, GSK & KingYork

Branded Drugs

- Significant clinical and regulatory success
- First launches of Seebri® Breezhaler® are underway by Novartis
- QVA149 filed for approval in Europe and Japan by Novartis

Generic Drugs

- Programmes continue to make progress
- VR506 has two international multi centre studies on-going

Emerging Markets

- Leverage all of our assets in a prudent manner

Next Steps

- Willing to take on increased risk for greater share of economics
- Potential value-enhancing deal structures; from co-development to self-commercialisation
- Prudent, strategic and cost-effective

Outlook



Anticipated news flow

- ✔ QVA149 anticipated approvals in Japan & Europe
 - First in class of major new drug class
 - Significant milestones to Vectura and additional new growing royalty stream
- ✔ Progress of Seebri[®] Breezhaler[®] reported quarterly
 - \$18m in sales in H1, 13
- ✔ VR506 clinical trial top line readout (002) expected in Q4, 13
 - Important trigger for partnering discussions
- ✔ Business update planned for Q4, 13